

CITI INVESTMENT CAPITAL LTD



COMPANY PROFILE

Content



- Our Company**
- Our People**
- Our Technology**
- Our Services**
- Our Partners and Affiliates**
- Contacts**



Our Company

Our Company Profile



□ **Our Company**

Citi Investment Capital Limited (CICL) has been in operation since 2007. It's main business is stock broking and portfolio management.

□ **Our Vision**

To be the stock broking firm of first choice in Nigeria, providing excellent financial services to both individual and corporate clients while exceeding the expectations of other stakeholders.

□ **Our Mission**

To provide the best service in executing mandates of our client's by :

- Communicating fundamentally sound financial advisory services
- Execution of mandates in a timely fashion
- Offering excellent client relationship management

Company Profile (contd.)



❑ **Our Pay Off line**

- *Investing made easy*

❑ **Our Core Values**

- Transparency
- Professionalism
- Integrity

❑ **Our Target Market**

- Individual clients, Institutions/corporate bodies

❑ **Our Unique Selling Points (USP)**

- Track Record of success in the Nigerian business market
- Local & International financial services experience
- Strong and technically competent Team
- Focused & timely execution of mandates



Our People

Our People



Directors

- ❑ **Victor Gbolade Osibodu**
- ❑ **Folusho Olajide Phillips**
- ❑ **Ololade Ogunbambi**
- ❑ **Oluwaseun Oluwole**

Our People – Directors



□ **Victor Gbolade Osibodu MFR (Chairman)**

- Chairman of Vigeo Holdings Ltd, flagship company for several others including Citi Investment Capital Ltd.
- Former member, Board of Directors Guaranty Trust Bank Plc, Chairman Guaranty Trust Assure Plc and Chairman SO&U.
- Sits on the board of several other companies including banks, manufacturing & service companies.
- Involved in various non-profit making organizations including Chairman, Special Olympics Nigeria.
- Alumnus of the Harvard Business School and the Lagos Business School
- Distinguished Recipient of the merit award of the Member of the Federal Republic of Nigeria (MFR)

Our People – Directors



☐ **Folusho Olajide Phillips**

- Chairman/CEO, Phillips Consulting Limited with offices in the Nigeria, UK & South Africa.
- Sits on the board of several companies
- Actively involved in charities & NGOs
- Chartered Management Accountant (UK & Nigeria)
- Former Group GM Finance, SCOA
- Former Financial Adviser & Development Consultant, Coopers & Lybrand International

☐ **Ololade Ogunbambi**

- Executive Director, Vigeo Limited
- CEO, Global Utilities Management Company Ltd
- Alumnus, University of Lagos, Lagos Business School, Harvard Business School & Whits Business School, South Africa
- Headed various Vigeo subsidiaries: Global Utilities Management Company, The Hub & Citi serve Limited

Our People – Directors



❑ **Oluwaseun Oluwole – MD /CEO**

- Chartered Stockbroker, Chartered Institute of Stockbrokers (ACS)
- MBA, ESUT Business School
- B.Sc (Hons) University of Lagos
- Astute Broker, Banker & Marketer of over 21 years experience
- Pioneer Head of Telecoms Unit, Access Bank Plc
- Pioneer Head of Stock Broking, Tropics Securities Limited (Member Nigerian Stock Exchange)
- Former Head, Bar-Mide Ventures Limited, Commodity Traders & Exporters
- Former Executive Director, GlobalMix Capital Limited (A Corporate Sub-Brokerage Firm)

Our People



Management

- ❑ **Oluwaseun Oluwole**
- ❑ **Onyebuchi Mgbeahurike**
- ❑ **John Odiboh**
- ❑ **Adesina Ekundayo**
- ❑ **Olusoji Asaolu**

Our People – Management Team



Our Team

Our team comprises of dynamic and seasoned professionals who are highly experienced in initiating, executing and providing timely feedback.

❑ **Oluwaseun Oluwole – MD /CEO**

- Chartered Stockbroker, Chartered Institute of Stockbrokers (ACS)
- MBA, ESUT Business School
- B.Sc (Hons) University of Lagos
- Astute Broker, Banker & Marketer of over 21 years experience
- Pioneer Head of Telecoms Unit, Access Bank Plc
- Pioneer Head of Stock Broking, Tropics Securities Limited (Member Nigerian Stock Exchange)
- Former Head, Bar-Mide Ventures Limited, Commodity Traders & Exporters
- Former Executive Director, GlobalMix Capital Limited (A Corporate Sub-Brokerage Firm)

Our People – Management Team



□ **Onyebuchi Mgbeahurike – *Head, Dealing***

- Chartered Stockbroker, Chartered Institute of Stockbrokers (ACS)
- B.Sc (Hons) Agric Biology, Imo State University
- A Broker of over 15 years experience who has worked at various times in reputable Stock broking Institutions among which is Fidelity Finance Company Limited
- A seasoned stockbroker with varied experience in securities analysis, portfolio and funds management

Our People – Management Team



- ❑ **John Odiboh – *Head, Corporate Communication/Admin***
 - He has twenty four years work experience behind him
 - Traversed major professional industries including Public Relations, Advertising, Marketing, Business/Human Capital Development Consulting, Banking, Asset Management and Stock Broking
 - He has a Post Graduate Diploma in Logistics & Supply Chain Management
 - Bachelor of Arts Degree in Philosophy, University of Lagos
 - Higher National Diploma in Mass Communication and a Professional Diploma in Journalism both from the Nigerian Institute of Journalism, Lagos
 - He is presently Head, Corporate Communications and Administration with ancillary Human Resources Management function

Our People – Management Team



- ❑ **Adesina Ekundayo – *Head, Marketing***
 - A graduate of Accounting and Management from the Obafemi Awolowo University
 - An MBA (Management Sciences) student of Benue State University
 - An Associate Member of the Institute of Capital Market Registrars (ICMR)
 - A Member of the Institute of Chartered Economists of Nigeria (ICEN)
 - A student Member of the Chartered Institute of Stock Brokers (CIS)
 - Prior to joining us, he worked with Thomas Kingsley Securities Limited and Empire Securities Limited as Marketer, Branch Head and Deputy Manager Respectively

Our People – Management Team



- ❑ **Olusoji Asaolu — *Research Department***
 - Holds an MSc in Statistics from Olabisi Onabanjo University, Ago Iwoye, Ogun State
 - Post Graduate Diploma (PGD) in Computer Science from University of Agriculture, Abeokuta Ogun State
 - Student Member of the Chartered Institute of Stockbrokers (CIS)
 - Over 5 years experience as Equity Research Analyst



Our Technology

Our Technology



- ❑ Website Interface to customers
- ❑ Bloomberg Professional Service
- ❑ Online Access by Customers to their accounts
- ❑ Daily Automated Stock Valuation report
- ❑ Daily Automated Advice for all transactions

Bloomberg Professional Service



- ❑ Enable & Benchmark our research information to align with international standards
- ❑ Seamless communication with international investors and fund managers
- ❑ Receive and execute mandate online real-time



Our Services

Our Services



- ❑ Stockbroker to primary issues
- ❑ Equities Securities trading
- ❑ Portfolio Management
- ❑ Receiving agent on primary issues
- ❑ Market research & performance analysis
- ❑ Advisory services - client's transactions
- ❑ Global Custodian services through our Partners



Our Partners and Affiliates

Our Partners and Affiliates



Citi Asset Management Limited

[View Corporate Profile](#)

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Vigeo Holdings Nigeria Limited

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Citiserive Limited

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Affiliate Regulatory Compliance Partners



- ❑ Member, Nigeria Stock Exchange
- ❑ Securities and Exchange Commission Registered
- ❑ Member, Association of Stock-broking Houses of Nigeria
- ❑ IFRS Compliant (Auditors, OA&O)
- ❑ C.A.C. Registered
- ❑ SIRS and FIRS compliant



Contacts

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